

Communications Campaign 2019 – Messages



"WE ARE THE GUARDIANS OF NATURAL WATER"

ENVIRONMENT

We are and always have been the guardians of the water sources and their surrounding environment!

- Source protection
- High environmental standards to preserve biodiversity
- Preserving quantity and quality of water sources
- Low CO2 footprint
- Water footprint
- Champion in sustainable packaging

WATER

We are sharing the uniqueness of Europe's natural world with consumers everywhere!

- Providing quality natural product
- Not chemically treated
 Mineral composition of water
- provides distinctive taste
 Strict legal rules to guarantee
- safety and quality
- Natural choice for healthy hydration

COMMUNITY

We aim to help each community to grow to its fullest potential from generation to generation.

- Job creation in remote areas
- Boosting social and economic regional development
- Partnerships with communities, municipalities, farmers and consumers
- Preserve cultural heritage
- Providing clean water during emergencies

VISION: PRESERVE WATER RESOURCES FOR FUTURE GENERATIONS

Members' engagement

Activate your brands

- → make them understand that we speak for the whole category
- \rightarrow by supporting us they support themselves

Engage with us on Social Media

- \rightarrow Like and Share our content!!!
- \rightarrow Use our content for your own national context

Join Social Media

- \rightarrow join the campaign pro-actively
- \rightarrow Twitter workshop

EFBW to provide to members guide and campaign calendar





EFBW 2020 Communications Roadmap

Why a new roadmap?

- Severity of pressure that our sector is under
- External voice is currently on packaging and not on what our product is
- More voices calling for a ban of bottle plastic and a ban of the single-use bottle
- The debate takes place online and generates massive engagement around topics like plastics



Objectives

- Lead image away from plastic bottles towards the **uniqueness and quality of the product** and the sector's positive contribution to environment and communities
- Shift from reactive crisis communication to proactive positive storytelling → win back the narrative
- To position EFBW as credible partner for cooperation
- Increase presence and engagement on Social Media especially with policy-makers and influencers



Main elements of 2020 roadmap



Main elements of 2020 roadmap

Re-branding of EFBW

- → Our name closes doors in Brussels for us, as people believe we represent the plastics industry
- → Guided process to decide on new name and new identity, which reflect product and not packaging
- \rightarrow First step of the roadmap by beginning of next year!
- \rightarrow Update EFBW Industry Report





Main elements of 2020 roadmap

New Website

- → Current EFBW Website needs a fresh look and new direction on how we want to present ourselves
- → New intranet to engage members more with EFBW work
- → New features to facilitate external communications, e.g. tool to create external Newsletter





🔰 @efbw_eu